## 2016 Industry Conference Agenda

### Tuesday, October 25 (Day 1)

#### Registration & Continental Breakfast
- 7:30 AM
- Lobby/Room 108

#### Opening Session
- Insurance Commissioner’s Opening Remarks/Introductions
- Preview of Conference
- Hot Topics
- 9:00 AM
- Room 108

#### Morning Break
- 10:00 AM
- Lobby/Room 108

#### Breakout Sessions:

- **Affordable Care Act (ACA)**
  - Presented by Craig Wright & Betty Jo Pate of Life & Health Product Review
  - This session will provide the latest updates on the federal ACA, challenges of federal vs. state law, and a general overview of an ACA-compliant plan.

- **Homeowners Insurance**
  - Presented by Robert Lee & Kayne Smith of Property & Casualty Product Review
  - After a brief review of the current state of the flood insurance market, this session reviews how to handle water losses, the necessary support for rates by territory and common filing issues.

- **IFile Form & Rate Filing System (Property & Casualty)**
  - Presented by Michelle Brewer & Jennifer Shul of Property & Casualty Product Review
  - Ever encounter a problem submitting a property & casualty form or rate filing via IFile? We can provide helpful tips and point out some of the most common filing errors and deficiencies.

- **Property & Casualty Insurance Roundtable**
  - Presented by Sandra Starnes, Robert Lee, Kayne Smith, Joe Boor, Peggy Cheng, Casey Tozzi, Howard Eagelfeld, Anne Ivory, Veronica Myles, & Jessica Meister of Property & Casualty Product Review
  - Have questions regarding the property and casualty rate or form filing process and want to ask the experts? Get your questions answered during these interactive forums between the Office’s Property & Casualty staff members and attendees.
• Continuing Care Retirement Communities (CCRCs)
  
  *Presented by Carolyn Morgan of Life & Health Financial Oversight and Lisa Parker of Life & Health Product Review*

  The session will provide an overview of the filing process for applications for new facilities, acquisitions, and expansions; contract form filings; new financing; escrow agreements; disclosure statements; data call responses; application process and feasibility study requirements, including assumptions, projections, and reserving in actuarial studies.

• Submitting Successful Applications
  
  *Presented by Alison Sterett of Company Admissions*

  An interactive discussion of iApply, the Office’s electronic application filing system, and topics of interest related to the company admission process.

---

**LUNCH – KEYNOTE SPEAKER**

- *Roy Wright, Federal Emergency Management Agency (FEMA)*
  
  Mr. Wright serves as FEMA’s Deputy Associate Administrator for Insurance and Mitigation. He leads the agency’s Federal Insurance and Mitigation Administration that delivers the agency’s risk management, risk reduction, and flood insurance programs.

---

**BREAKOUT SESSIONS:**

- **Auto Insurance/Personal Injury Protection (PIP)**
  
  *Presented by Casey Tozzi & Peggy Cheng of Property & Casualty Product Review*

  Learn the basic concepts of how to use the Office’s rate collection system along with ways to ensure your submission includes the necessary documentation to support the filing.

- **Solvency Updates & Issues**
  
  *Presented by Kerry Krantz of Life & Health Product Review & Joel Meyer of Property & Casualty Financial Oversight*

  If you are involved with the solvency of an insurance company in Florida, but acronyms such as PBR, RBC, ORSA, and SSAPs have your head spinning, come join us as we try to unravel the mystery for you.

- **Catastrophe Reporting**
  
  *Presented by Dan McDaniel & Wanda Crawford of Market Research & Technology*

  This presentation is intended to familiarize industry participants with two coordinated disaster data claims reporting systems administered by the Office: Catastrophe Reporting Form (CRF) and Catastrophe Event Data Reporting and Analysis (CEDRA). The focus is on the purpose and use of these two reporting systems with a brief historical backdrop explaining why Florida has two similar systems.

- **Long-Term Care (LTC) Insurance**
  
  *Presented by John Reilly & Benjamin Ben of Life & Health Product Review*

  This session will provide an overview of the LTC Market in general and include a discussion on innovative benefit designs such as Accelerated Benefits, etc.

---

**AFTERNOON BREAK**

- **Room 103**
  
  2:00 PM  
  Atrium (Second Floor)
BREAKOUT SESSIONS:

• **Auto Insurance/Personal Injury Protection (PIP)**  
  *Presented by Casey Tozzi & Peggy Cheng of Property & Casualty Product Review*  
  Learn the basic concepts of how to use the Office’s rate collection system along with ways to ensure your submission includes the necessary documentation to support the filing.

• **Continuing Care Retirement Communities (CCRCs)**  
  *Presented by Carolyn Morgan of Life & Health Financial Oversight and Lisa Parker of Life & Health Product Review*  
  The session will provide an overview of the filing process for applications for new facilities, acquisitions, and expansions; contract form filings; new financing; escrow agreements; disclosure statements; data call responses; application process and feasibility study requirements, including assumptions, projections, and reserving in actuarial studies.

• **Homeowners Insurance**  
  *Presented by Robert Lee & Kayne Smith of Property & Casualty Product Review*  
  After a brief review of the current state of the flood insurance market, this session reviews how to handle water losses, the necessary support for rates by territory and common filing issues.

• **IFile Forms & Rate Filing System – Life & Health**  
  *Presented by Tiffany Nelsen & Bryan Cromarty of Life & Health Product Review*  
  Ever encounter a problem submitting a life & health form or rate filing via IFile? We can provide helpful tips and point out some of the most common filing errors and deficiencies.

• **Long-Term Care (LTC) Insurance**  
  *Presented by John Reilly & Benjamin Ben of Life & Health Product Review*  
  This session will provide an overview of the LTC Market in general and include a discussion on innovative benefit designs such as Accelerated Benefits, etc.

• **Submitting Successful Applications**  
  *Presented by Alison Sterett of Company Admissions*  
  An interactive discussion of iApply, the Office’s electronic application filing system, and topics of interest related to the company admission process.

GENERAL SESSION:

• **Hurricane Model & Wall of Wind**  
  *Presented by Florida International University (FIU)*  
  Hear a joint presentation by Dr. Shahid Hamid and Dr. Arindam Gan Chowdhury on these two FIU programs.

WELCOME RECEPTION - MEET & GREET

• This is a great opportunity to meet Office of Insurance Regulation Staff and network with other conference attendees.
WEDNESDAY, OCTOBER 26 (DAY 2)

BREAKFAST

8:00 AM
Room 108

GENERAL SESSION:

• Trade Secret
  Presented by Monica Ross of Legal Services
  Learn how to identify and protect trade secret material submitted to the Office. This presentation offers an overview of the responsibilities of both the Office and the industry regarding proprietary, confidential and trade secret material.

• Next Steps After You Withdraw a Filing or it is Disapproved
  Presented by Anoush Arakalian Brangaccio of Legal Services
  Learn about the options an insurer has if a filing is disapproved or withdrawn. Specifically, find out about section 120.57(1) or (2), Florida Statutes, hearings and the related process.

• Legislative Update
  Presented by Caitlin Murray of Government Affairs
  Hear about recently enacted legislation and issues expected in 2017

9:00 AM
Room 108

BREAKOUT SESSIONS:

10:00-11:00 AM
Room 103

• Affordable Care Act (ACA)
  Presented by Craig Wright & Betty Jo Pate of Life & Health Product Review
  This session will provide the latest updates on the federal ACA, challenges of federal vs. state law, and a general overview of an ACA-compliant plan.

Room 115

• Catastrophe Reporting
  Presented by Dan McDaniel & Wanda Crawford of Market Research & Technology
  This presentation is intended to familiarize industry participants with two coordinated disaster data claims reporting systems administered by the Office: Catastrophe Reporting Form (CRF) and Catastrophe Event Data Reporting and Analysis (CEDRA). The focus is on the purpose and use of these two reporting systems with a brief historical backdrop explaining why Florida has two similar systems.

Room 208

• Property & Casualty Insurance Roundtable
  Presented by Sandra Starnes, Robert Lee, Kayne Smith, Joe Boor, Peggy Cheng, Casey Tozzi, Howard Eagefeld, Anne Ivory, Veronica Myles, & Jessica Meister of Property & Casualty Product Review
  Have questions regarding the property and casualty rate or form filing process and want to ask the experts? Get your questions answered during these interactive forums between the Office’s Property & Casualty staff members and attendees.
**Solvency Updates & Issues**  
*Presented by Kerry Krantz of Life & Health Product Review & Joel Meyer of Property & Casualty Financial Oversight*

If you are involved with the solvency of an insurance company in Florida, but acronyms such as PBR, RBC, ORSA, and SSAPs have your head spinning, come join us as we try to unravel the mystery for you.

---

**MORNING BREAK**

---

**CLOSING SESSION**

- **Market Regulation - All You Ever Wanted to Know, But Were Afraid to Ask**  
  *Presented by Susanne Murphy of Market Investigations*
  
  During this session, participants will learn what the Market Investigations unit does, what factors may trigger a market investigation or a market conduct examination, and how to successfully navigate both.

- **Insurance Commissioner’s Closing Remarks**

---

**Room 214**

**11:00 AM**  
Lobby

**11:15 AM - 12:00 PM**  
Room 108