



NOV 1 6 2020

INSURANCE REGULATION
Docketed by:

OFFICE OF INSURANCE REGULATION

DAVID ALTMAIER

COMMISSIONER

IN THE MATTER OF:

CASE NO.: 272454-20-CO

Application for the Direct Acquisition of ASHMERE INSURANCE COMPANY by NORTH AMERICAN CASUALTY CO.

CONSENT ORDER

THIS CAUSE came on for consideration upon the filing with the FLORIDA OFFICE OF INSURANCE REGULATION ("OFFICE") of an application for approval of the proposed direct acquisition of 100% of the issued and outstanding voting securities of ASHMERE INSURANCE COMPANY ("ASHMERE") by NORTH AMERICAN CASUALTY CO. ("APPLICANT"), pursuant to Section 628.461, Florida Statutes ("Application"). Following a complete review of the entire record, and upon consideration thereof, and being otherwise fully advised in the premises, the OFFICE hereby finds as follows:

- 1. The OFFICE has jurisdiction over the subject matter and the parties herein.
- 2. APPLICANT has applied for and, subject to present and continuing satisfaction of the requirements, terms, and conditions established herein, has satisfactorily met all the conditions precedent to the granting of approval by the OFFICE of the proposed acquisition of 100% of the issued and outstanding voting securities of ASHMERE by APPLICANT, pursuant to the requirements of the Florida Insurance Code.

- 3. ASHMERE is a domestic property and casualty insurer that is authorized to transact casualty insurance in Florida through a subsisting Certificate of Authority issued by the OFFICE, pursuant to Chapter 624, Part III, Florida Statutes.
- 4. ASHMERE is 100% owned by SUNZ INSURANCE COMPANY ("SUNZ"), a domestic property and casualty insurer whose voting securities are owned 100% by Sunz Holdings, LLC, a Florida limited liability company whose membership interest is owned 100% by Steven F. Herrig.
- 5. APPLICANT is a Nebraska corporation that is 100% owned by AU HOLDING COMPANY, INC. ("AU HOLDING"), a Delaware corporation that is 100% owned by STEVEN M. MENZIES.
- 6. The Application represents that on or about August 3, 2020, APPLICANT entered into a Stock Purchase Agreement ("Agreement") with SUNZ, whereby APPLICANT agreed to purchase 100% of the issued and outstanding common stock of ASHMERE from SUNZ, upon receipt of all requisite regulatory approvals, at an agreed-upon amount of consideration ("Transaction"). Upon completion of the Transaction contemplated in this Application and the Agreement, the voting securities of ASHMERE will be owned 100% by APPLICANT.
- 7. APPLICANT, AU HOLDING, STEVEN M. MENZIES, and ASHMERE represent that, except as disclosed in the Application, none of the individuals who will exercise control subsequent to this acquisition, directly or indirectly, over ASHMERE have been found guilty of, or have pleaded guilty or nolo contendere to, a felony or a misdemeanor, other than a civil traffic offense.
- 8. APPLICANT, AU HOLDING, STEVEN M. MENZIES, or ASHMERE shall submit, or cause to be submitted, to the OFFICE completed fingerprint cards or LiveScan

fingerprints for Jon M. McCright, STEVEN M. MENZIES, Robert L. Stafford, and Marc M. Tract within 90 days of the execution of this Consent Order.

- 9. If the OFFICE determines that any individual for whom APPLICANT is required to submit background information as part of this Application is unacceptable under the Florida Insurance Code, APPLICANT, AU HOLDING, STEVEN M. MENZIES, and ASHMERE shall remove said person within 30 days of notice from the OFFICE and replace them with a person or persons acceptable to the OFFICE, or shall undertake such other corrective action as directed by the OFFICE. Failure to act would constitute an immediate serious danger to the public, pursuant to Sections 120.569(2)(n) and 120.60(6), Florida Statutes, and the OFFICE may take administrative action as it deems appropriate upon the Certificate of Authority of ASHMERE without further proceedings, pursuant to Sections 120.569(2)(n) and 120.60(6), Florida Statutes.
- 10. APPLICANT, AU HOLDING, and ASHMERE have filed with the Application a Plan of Operation, including three years of financial projections. Any material deviation from said Plan of Operation requires prior written approval by the OFFICE.
- 11. All parties to this Consent Order agree that this Consent Order shall be deemed null and void if the Transaction as contemplated in this Application is not completed, or any other requisite regulatory approvals are not obtained, within 60 days of execution of this Consent Order.
- 12. Within 10 business days after the Transaction contemplated in this Application is completed, APPLICANT shall submit, or cause to be submitted, to the OFFICE any documents evidencing completion of said Transaction not already provided to the OFFICE. Further, APPLICANT, AU HOLDING, STEVEN M. MENZIES, SUNZ, or ASHMERE shall notify the OFFICE within 3 business days of the final determination that the Transaction contemplated in this Application will not occur.

- 13. All parties to this Consent Order acknowledge that consummation of the proposed Transaction is subject to obtaining all appropriate regulatory approvals in addition to satisfying other terms and conditions of the Agreement. Accordingly, if APPLICANT fails to receive any other requisite regulatory approvals, or the Transaction is not consummated, the provisions of this Consent Order shall terminate automatically and have no effect.
- 14. ASHMERE shall, no later than 15 days after the month in which the Transaction contemplated in this Application is completed, file an update to its Holding Company Registration Statement, as required by Section 628.801, Florida Statutes, and Rule 690-143.046, Florida Administrative Code.
- 15. Pursuant to Sections 628.461(3)(f)-(g), Florida Statutes, APPLICANT, AU HOLDING, or STEVEN M. MENZIES, or any other party meeting the definition of "ultimate controlling person" as defined in Section 628.801(2), Florida Statutes, shall file with the OFFICE the Enterprise Risk Report required by Section 628.801(2), Florida Statutes, and any and all additional information necessary to evaluate the enterprise risk of ASHMERE and its affiliates.
- 16. Pursuant to Section 624.10(3), Florida Statutes, and upon completion of the Transaction, APPLICANT, AU HOLDING, and STEVEN M. MENZIES will be controlling entities and, as such, shall comply with Section 628.461(12)(b), Florida Statutes, should APPLICANT, AU HOLDING, or STEVEN M. MENZIES choose to divest their controlling interest in ASHMERE.
- 17. Any prior orders, consent orders, or corrective action plans that ASHMERE has entered into with the OFFICE prior to the issuance of this Consent Order shall apply and remain in full force and effect for ASHMERE, except where provisions of such orders, consent orders, or corrective action plans have expired; have been superseded by subsequent orders, consent orders, or corrective action plans; or are inconsistent with this Consent Order.

- affirm and represent that all information, explanations, representations, statements, and documents provided to the OFFICE in connection with this Application, including all attachments and supplements thereto, are true and correct and fully describe all transactions, agreements, ownership structures, understandings, and control with regard to the acquisition and future operations of ASHMERE. APPLICANT, AU HOLDING, STEVEN M. MENZIES, ASHMERE, and SUNZ further agree and affirm that said information, explanations, representations, statements, and documents, including all attachments and supplements thereto, are material to the issuance of this Consent Order and have been relied upon by the OFFICE in its determination to enter into this Consent Order.
- 19. ASHMERE shall report to the OFFICE, Property & Casualty Financial Oversight, any time that ASHMERE is named as a party defendant in a class action lawsuit within 15 days after the class is certified. ASHMERE shall include a copy of the complaint at the time it reports the class action lawsuit to the OFFICE.
- 20. ASHMERE shall maintain an information security program for the security and protection of confidential and proprietary information under its control that complies with all applicable laws and regulations regarding information security. ASHMERE agrees that it shall continually monitor and enhance its information security program in order to mitigate data security breaches. ASHMERE further agrees that it shall notify the OFFICE within 5 business days of identifying a data breach.
- 21. Executive Order 13224 prohibits any transactions by U.S. persons involving the blocked assets and interests of terrorists and terrorist support organizations. ASHMERE shall maintain and adhere to procedures necessary to detect and prevent prohibited transactions with

those individuals and entities, which have been identified at the Treasury Department's Office of Foreign Assets Control website, http://www.treas.gov/ofac.

- 22. Within 60 days from the date of the execution of this Consent Order, APPLICANT shall submit, or cause to be submitted, to the OFFICE a certification evidencing compliance with all of the requirements of this Consent Order. Any exceptions shall be so noted and contained in the certification. Exceptions noted in the certification shall also include a timeline defining when the outstanding requirements of the Consent Order will be complete. Said certification shall be submitted to the OFFICE via electronic mail and directed to the attention of the Assistant General Counsel representing the OFFICE in this matter and as named in this Consent Order.
- 23. Any deadlines, reporting requirements, other provisions, or requirements set forth in this Consent Order may be altered or terminated by written approval of the OFFICE. Such written approval by the OFFICE is subject to statutory or administrative regulation limitations.
- 24. APPLICANT, AU HOLDING, STEVEN M. MENZIES, ASHMERE, and SUNZ expressly waive a hearing in this matter, the making of findings of fact and conclusions of law by the OFFICE, and all further and other proceedings herein to which they may be entitled by law or rules of the OFFICE. APPLICANT, AU HOLDING, STEVEN M. MENZIES, ASHMERE, and SUNZ hereby knowingly and voluntarily waive all rights to challenge or to contest this Consent Order in any forum available to them, now or in the future, including the right to any administrative proceeding, state or federal court action, or any appeal.
- 25. APPLICANT, AU HOLDING, STEVEN M. MENZIES, and ASHMERE affirm that all requirements set forth herein are material to the issuance of this Consent Order.
- 26. APPLICANT, AU HOLDING, STEVEN M. MENZIES, and ASHMERE agree that, upon execution of this Consent Order, failure to adhere to one or more of the terms and conditions contained herein may result, without further proceedings, in the OFFICE suspending,

revoking, or taking other administrative action as it deems appropriate upon the Certificate of Authority of ASHMERE in this state, in accordance with Sections 120.569(2)(n) and 120.60(6), Florida Statutes.

- 27. Each party to this action shall bear its own costs and fees.
- 28. The parties agree that this Consent Order shall be deemed to be executed when the OFFICE has signed and docketed a copy of this Consent Order bearing the signature of STEVEN M. MENZIES, as well as the signatures of the authorized representatives of APPLICANT, AU HOLDING, ASHMERE, and SUNZ, notwithstanding the fact that the copy may have been transmitted to the OFFICE electronically. Further, APPLICANT, AU HOLDING, STEVEN M. MENZIES, ASHMERE, and SUNZ agree that their signatures or that of their authorized representatives as affixed to this Consent Order shall be under the seal of a Notary Public.

WHEREFORE, subject to the terms and conditions set forth above, the Application for the indirect acquisition of 100% of the issued and outstanding voting securities of ASHMERE INSURANCE COMPANY by NORTH AMERICAN CASUALTY CO., pursuant to Section 628.461, Florida Statutes, is APPROVED.

FURTHER, all terms and conditions contained herein are hereby ORDERED.

DONE and ORDERED this day of November, 2020.

David Altmaier, Commissioner Office of Insurance Regulation By execution hereof, SUNZ INSURANCE COMPANY consents to entry of this Consent Order, agrees without reservation to all of the above terms and conditions, and shall be bound by all provisions herein. The undersigned represents that they have the authority to bind SUNZ INSURANCE COMPANY to the terms and conditions of this Consent Order.

	SUNZ INSURANCE COMPA	ANY
	Ву: 41/1/	V
	Print Name:	F. Herria
	Title: CEO	d
	Date: November	13, 2020
STATE OF Floods		1
COUNTY OF Mondel		
The foregoing instrument was ackno		
or □ online notarization, this 3 da	ay of 160/16/- 2020, by	Steven Heeris
as (type of authority; e.g., officer, trustee, att	for Sunz Storney in fact) (co	mpany name)
	An	m w
	signature of	the Notary)
	(Print, Type or Stamp Con	hamissioned Name of Notary)
		,,
Personally Known OR Produced Identification		
Type of Identification Produced		
My Commission Expires:	JONATHAN WEIS Commission # GG 906138	
V.	Expires October 5, 2023 Bonded Thru Budget Notery Services	

By execution hereof, ASHMERE INSURANCE COMPANY consents to entry of this Consent Order, agrees without reservation to all of the above terms and conditions, and shall be bound by all provisions herein. The undersigned represents that they have the authority to bind ASHMERE INSURANCE COMPANY to the terms and conditions of this Consent Order.

	ASHMERE INSTRANCE COMPANY
	By: Mylling
	Print Name: Steven F. Herria
•	Title: CEO
	Date: November 13, 2620
STATE OF Floor 6	X .
COUNTY OF Magatec	
or □ online notarization, this 13 th da	wledged before me by means of physical presence ay of Aveaba 2020, by Stee Hears (name of person) for Ashara Inscense Company name) (Signature of the Notary) Sonathan West (Print, Type or Stamp Commissioned Name of Notary)
Personally KnownOR Pro	duced Identification
Type of Identification Produced	
My Commission Expires:	JONATHAN WEIS Commission # GG 906138 Expires October 5, 2023 Bonded Thru Budget Notary Services

By execution hereof, NORTH AMERICAN CASUALTY CO., consents to entry of this Consent Order, agrees without reservation to all of the above terms and conditions, and shall be bound by all provisions herein. The undersigned represents that they have the authority to bind NORTH AMERICAN CASUALTY CO., to the terms and conditions of this Consent Order.

NORTH AMERICAN CASUALTY CO.		
Ву:		
Print Name:leffrey A. Silver		
Title: Vice President		
Date: November 13, 2020		
TATE OF <u>NEBRASKA</u>		
OUNTY OF <u>DOUGLAS</u>		
he foregoing instrument was acknowledged before me by means of Aphysical presence		
online notarization, this 13 day of November 2020, by Jeffrey A. Silver		
(name of person)		
Vice President for North American Casualty Co.		
(type of authority; e.g., officer, trustee, attorney in fact) (company name)		
GENERAL NOTARY - State of Nebraska LINDA S. DAVIS My Comm. Exp. September 1, 2023 Linda S. Davis		
(Print, Type or Stamp Commissioned Name of Notary)		
ersonally Known X OR Produced Identification		
pe of Identification Produced		
My Commission Expires: 09/01/2023		

By execution hereof, AU HOLDING COMPANY, INC., consents to entry of this Consent Order, agrees without reservation to all of the above terms and conditions, and shall be bound by all provisions herein. The undersigned represents that they have the authority to bind AU HOLDING COMPANY, INC., to the terms and conditions of this Consent Order.

•	AU HOLDING COMPANY, INC.
1	ву:
1	Print Name:leffrey A. Silver
•	Title: Secretary
1	Date: November 13, 2020
STATE OF NEBRASKA	
COUNTY OF DOUGLAS	
	veledged before me by means of ⊠ physical presence y of November 2020, by Jeffrey A. Silver
	(name of person)
as Secretary	for AU Holding Company, Inc.
(type of authority; e.g., officer, trustee, atto	rney in fact) (company name)
GENERAL NOTARY - State of Nebraska LINDA S. DAVIS My Comm. Exp. September 1, 2023	(Signature of the Notary)
	Linda S. Davis
	(Print, Type or Stamp Commissioned Name of Notary)
Personally Known X OR Prod	luced Identification
Type of Identification Produced	
My Commission Expires:09/01/2	023

By execution hereof, STEVEN M. MENZIES consents to entry of this Consent Order, agrees without reservation to all of the above terms and conditions, and shall be bound by all provisions herein.

	10 m
STEVEN	M. MENZIES
Date:	11/12/20
STATE OF NEBRASKA	
COUNTY OF DOUGLAS	
The foregoing instrument was acknowledged be	efore me by means of \(\mathbb{Z} \) physical presence
or online notarization, this 12 day of Nov	rember 2020, by Steven M. Menzies
	(name of person)
as President	for AU Holding Company, Inc.09
(type of authority; e.g., officer, trustee, attorney in fact	(company name)
	(Signature of the Notary)
A CENTRAL MINTARY CONTRACTOR	(Signification for the troub)
GENERAL NOTARY - State of Nebraska LINDA S. DAVIS	da S. Davis
11 0	Print, Type or Stamp Commissioned Name of Notary)
Personally Known X OR Produced Ide	ntification
Type of Identification Produced	
My Commission Expires: 09/01/2023	

COPIES FURNISHED TO:

FRED KARLINSKY, ESQUIRE

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STEVEN F. HERRIG,

CHIEF EXECUTIVE OFFICER

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Telephone: (941) 306-3077

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Email: steve@auw.com

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