

EXAMINATION REPORT OF

LEXINGTON NATIONAL INSURANCE CORPORATION

NAIC Company Code: 37940

Orlando, Florida

as of December 31, 2015

BY THE FLORIDA OFFICE OF INSURANCE REGULATION

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May 4, 2017

David Altmaier Commissioner Office of Insurance Regulation State of Florida Tallahassee, Florida 32399-0326

Dear Commissioner:

Pursuant to your instructions, in compliance with Section 624.316, Florida Statutes, Rule 69O-138.005, Florida Administrative Code, and in accordance with the practices and procedures promulgated by the National Association of Insurance Commissioners (NAIC), we have conducted an examination as of December 31, 2015, of the financial condition and corporate affairs of

Lexington National Insurance Corporation

3907 Winding Lake Circle Orlando, Florida 32835

hereinafter referred to as the "Company." Such report of examination is herewith respectfully submitted.

SCOPE OF EXAMINATION

This examination covered the period of January 1, 2015 through December 31, 2015 and commenced with planning at the Office on August 15, 2016 to August 19, 2016. The fieldwork commenced on August 22, 2016 and concluded as of May 4, 2017. The Company was last examined by representatives of the Maryland Insurance Administration covering the period of January 1, 2007 through December 31, 2011.

The examination was a multi-state examination conducted in accordance with the NAIC Financial Condition Examiners Handbook (Handbook). The Handbook requires that the examination be planned and performed to evaluate the financial condition, assess corporate governance, identify current and prospective risks of the Company, and evaluate system controls and procedures used to mitigate those risks. An examination also includes identifying and evaluating significant risks that could cause an insurer's surplus to be materially misstated both currently and prospectively.

All accounts and activities of the Company were considered in accordance with the risk-focused examination process. This may include assessing significant estimates made by management and evaluating management's compliance with Statements of Statutory Accounting Principles (SSAP).

This examination report includes significant findings of fact, as mentioned in Section 624.319, Florida Statutes, and general information about the insurer and its financial condition. There may be other items identified during the examination that, due to their nature (for example, subjective conclusions or proprietary information), are not included within the examination report but separately communicated to other regulators and/or the Company.

SUMMARY OF SIGNIFICANT FINDINGS

Current Examination Findings

The following is a summary of material adverse findings, significant non-compliance findings or material changes in the financial statements.

Consent Order 163931-14-CO item # 17

The Company was permitted by Consent Order 163931-14-CO item # 17 to maintain its books and records in the state of Maryland through May 31, 2015. Thereafter, the Company was required to maintain its home office and its books and records in the state of Florida in accordance with Section 628.271, Florida Statutes. The Company believes it complied with the requirements of the Consent Order, but agrees, by December 1, 2017, to establish a home office in Florida and maintain its books and records in this state. The Company shall notify the Office in writing of its home office address no later than December 1, 2017.

Agents' Balances in the Course of Collection

The Company was not in compliance with Rule 69O-138.024, Florida Administrative Code. This rule implements the provisions of Section 625.012(5), Florida Statutes, and applies to all authorized insurers as defined in Section 624.09, Florida Statutes. For purposes of determining the admissibility as an asset of agents' balances, the policy inception date, defined as the time when the insurance thereunder takes effect, is the first day of the 90 days in which the agents' balances must be collected or be considered past due. While the Company asserts that it maintains complete and accurate records of the total consideration paid for all bail bonds written by the company and any outstanding premium, as required by Section 624.4094(3), the Company does not have the capability to age the aging agent balances on a policy by policy basis as required by the Rule. Unless and until the Company has the capability to age agent balances on an individual policy basis, it agrees to non-admit all agent balances that are not aged on a policy by policy basis.

Premium Tax Disclosure

The Company was not in compliance with Section 624.4094, Florida Statutes. Each domestic bail bond insurer shall disclose in the notes to the financial statement the amount of premium

taxes incurred by the company in each state. The Company did not include the amount of premium taxes incurred by the Company in each state in either its 2015 or 2016 Annual Financial Statements. The Company did disclose the amount of premium taxes incurred by the Company in each state beginning with the 2017 First Quarter Financial Statement. The Company will refile the notes to the 2016 Annual Financial Statements.

Prior Examination Findings

The following is a summary of material adverse findings, significant non-compliance findings or material changes in the financial statements in the Maryland Insurance Administration's prior examination report as of December 31, 2011, along with resulting action taken by the Company in connection therewith.

The Maryland Insurance Administration's prior examination did not disclose any material adverse findings or any adjustments that impacted the Company's reported capital and surplus.

COMPANY HISTORY

General

The Company was incorporated in Maryland on October 23, 1989 and commenced business on June 1, 1990. The Company received approval from the Office on December 11, 2014 to redomesticate from its original state of domicile, Maryland, to Florida. The re-domestication took effect on January 1, 2015.

The Company was authorized to transact insurance in Florida on February 12, 1996, and was authorized for the following coverages as of December 31, 2015:

Surety

Bail bonds

Dividends

In accordance with Section 628.371, Florida Statutes, the Company declared and paid dividends to its stockholder(s) in 2015 in the amounts of \$1,350,000.

Capital Stock and Capital Contributions

As of December 31, 2015, the Company's capitalization was as follows:

Number of authorized common capital shares 200,000

Number of shares issued and outstanding 120,000

Total common capital stock \$2,000,400

Par value per share \$16.67

Surplus Notes

The Company did not have any surplus notes during the period of examination.

Acquisitions, Mergers, Disposals, Dissolutions and Purchase or Sales through Reinsurance

The Company had no acquisitions, mergers, disposals, dissolutions and purchase or sales through reinsurance during the period of this examination.

CORPORATE RECORDS

The recorded minutes of the Shareholder(s), Board of Directors (Board) and certain internal committees were reviewed for the period under examination. The recorded minutes of the Board documented its meetings and approval of Company transactions and events, in compliance with the Handbook adopted by Rule 69O-138.001, Florida Administrative Code, including the authorization of investments, as required by Section 625.304, Florida Statutes.

Conflict of Interest

The Company adopted a policy statement requiring periodic disclosure of conflicts of interest in accordance with the Handbook adopted by Rule 69O-138.001, Florida Administrative Code.

MANAGEMENT AND CONTROL

Management

The annual shareholder meeting for the election of directors was held in accordance with Section 628.231, Florida Statutes. Directors serving as of December 31, 2015, are shown below.

Directors

Name	City, State	Principal Occupation, Company
Phyllis Kimmelman Frank	Aventura, Florida	Vice President, Lexington National Insurance Corporation
Ronald Allen Frank	Baltimore, Maryland	President, Lexington National Insurance Corporation
Harold I. Hackerman	Baltimore, Maryland	President, Ellin & Tucker
Richard Brian Silberstein	Baltimore, Maryland	President, Silberstein Insurance Group
Mark Thomas Holtschneider	Kingsville, Maryland	Executive Vice President, and General Counsel, Lexington National Insurance Corporation
Sheldon Harvey Press	Baltimore, Maryland	Retired, Workers Comp Commission – State of Maryland
Stevan Marc Meizlish	Baltimore, Maryland	President, MeizCorp. Media Group

In accordance with the Company's bylaws, the Board appointed the following Senior Officers:

Senior Officers

Name	City, State	Title
Ronald Allen Frank	Baltimore, Maryland	President
Nicholas John Wachinski	Baltimore, Maryland	Chief Executive Officer
Mark Thomas Holtschneider	Kingsville, Maryland	Executive Vice President and General Counsel
Kimberly Ellen Marzullo	Baltimore, Maryland	Treasurer

Lisa Rene Slater	Baltimore, Maryland	Chief Operating Officer, Vice President, Secretary
Phyllis Kimmelman Frank	Aventura, Florida	Vice President
Randy Kenneth Parton	Orlando, Florida	Senior Vice President
John Michael Monks	Houston, Texas	Vice President

The Company's Board appointed several internal committees. The following were the principal internal board committees and their members as of December 31, 2015:

Executive Committee

Name	City, State	Title
Ronald Allen Frank ¹	Baltimore, Maryland	President
Mark Thomas Holtschneider	Kingsville, Maryland	Executive Vice President and General Counsel

¹ Chairperson

Audit Committee

Name	City, State	Title
Harold I. Hackerman ¹	Baltimore, Maryland	President, Ellin & Tucker
Sheldon Harvey Press	Baltimore, Maryland	Retired, Workers Comp Commission - State of Maryland
Stevan Marc Meizlish	Baltimore, Maryland	President, MeizCorp. Media Group

¹ Chairperson

The Company maintained an audit committee, as required by Section 624.424(8)(c), Florida Statutes.

Finance Committee

Name	City, State	Title
Mark Thomas Holtschneider ¹	Kingsville, Maryland	Director, Executive Vice President, and General Counsel
Kimberly Ellen Marzullo	Baltimore, Maryland	Treasurer
Richard Brian Silberstein	Baltimore, Maryland	President,
¹ Chairperson		Silberstein Insurance Group

Litigation Committee

Name	City, State	Title
Sheldon Harvey Press	Baltimore, Maryland	Workers Comp Commission - State of Maryland
Harold I. Hackerman ¹	Baltimore, Maryland	President, Ellin & Tucker
Stevan Marc Meizlish	Baltimore, Maryland	President, MeizCorp. Media Group

¹ Chairperson

Succession Committee

Name	City, State	Title
Ronald Allen Frank ¹	Baltimore, Maryland	President
Harold I. Hackerman	Baltimore, Maryland	President, Ellin & Tucker
Richard Brian Silberstein	Baltimore, Maryland	President, Silberstein Group

¹ Chairperson

Control

Control of the Company was maintained by Phyllis Kimmelman-Frank, an individual, as follows:

Phyllis K Frank (individual)	39.1%
Phyllis K Frank Irrevocable Trust-2010	10.0%
Phyllis K Frank Irrevocable Trust-2012	10.0%

The remaining stock was held as follows:

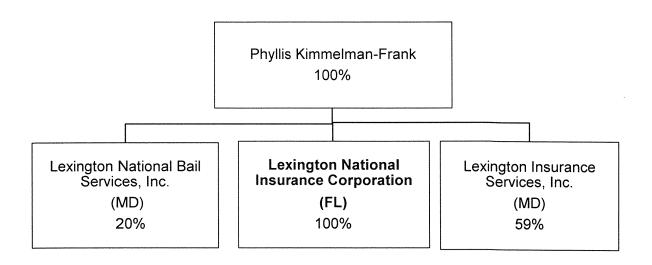
Ronald A Frank (individual)	24.45%
Treasury Stock	24.45%

Affiliated Companies

The most recent Holding Company Registration Statement was filed with the Office on March 31, 2017, as required by Section 628.801, Florida Statutes, and Rule 69O-143.046, Florida Administrative Code.

A simplified organizational chart as of December 31, 2015, reflecting the holding company system, is shown on the following page. Schedule Y of the Company's 2015 annual statement provided a list of all related companies of the holding company group.

Lexington National Insurance Corp. Simplified Organizational Chart December 31, 2015



TERRITORY AND PLAN OF OPERATIONS

North Dakota

Virginia

The Company was authorized to transact insurance in the following states:

Kentucky

Ohio Alaska Louisiana Arizona Maine Oklahoma Arkansas Maryland Oregon California Massachusetts Pennsylvania

Colorado Michigan Rhode Island Connecticut Minnesota South Carolina Delaware Mississippi South Dakota

District of Columbia Missouri Tennessee Florida Montana Texas

Nebraska Utah Georgia Hawaii Nevada Vermont Idaho New Hampshire

Illinois New Jersey Washington Indiana **New Mexico** West Virginia

New York Wyoming Iowa

Kansas North Carolina

Treatment of Policyholders

Alabama

The Company established procedures for handling written complaints in accordance with Section 626.9541(1)(i)(3)(a), Florida Statutes. The Company maintained a claims procedure manual that included detailed procedures for handling each type of claim in accordance with Section 626.9541(1)(j), Florida Statutes.

REINSURANCE

The reinsurance agreements reviewed complied with NAIC standards with respect to the standard insolvency clause, arbitration clause, intermediary clause, transfer of risk, reporting and settlement information deadlines.

Reinsurance Assumed

The Company did not assume any reinsurance during the period of this examination.

Reinsurance Ceded

The Company ceded risk on a facultative basis.

ACCOUNTS AND RECORDS

The Company maintained its principal operational offices in Baltimore, Maryland. The Company was not in compliance with Sections 628.271, 628.281, and 628.520, Florida Statutes with regards to having an office in the State of Florida. The listed Statutory Home Office was not the Company's principal place of business. The Company never designated its principal place of business in the State of Florida other than a temporary location provided in its re-domestication application; therefore, approval for the current statutory home office was not provided by the Office for the period under examination and subsequently to date.

Holding Company Registration Statement

The Company was not in compliance with Section 628.801, Florida Statutes, which requires the Company to file its Holding Company Registration Statement and Enterprise Risk Report by April 1st, of each year. The Company filed its Holding Company Registration Statement and Enterprise Risk Report on April 18, 2016.

The Company and non-affiliates had the following agreements:

Custodial Agreement

The Company maintained a Custodial Agreement with Wells Fargo Advisors, LLC executed on August 4, 2015. The Company also had a custodial agreement with Salem Trust Corp. executed May 19, 2015. The agreements complied with Rule 69O-143.042, Florida Administrative Code.

Managing General Agent Agreement

The Company utilized a non-affiliated Managing General Agent (MGA) to produce insurance business in the State of Florida. The MGA was responsible for quoting policies to customers, claims administration, billing, and collecting premiums on behalf of the insurer. The Company retained the right for binding authority and ensures all policies meet company underwriting guidelines.

Independent Auditor Agreement

An independent CPA, Solomon and Nislow, PA, audited the Company's statutory basis financial statements for the year 2015, in accordance with Section 624.424(8), Florida Statutes. Supporting workpapers were prepared by the CPA firm as required by Rule 69O-137.002, Florida Administrative Code.

INFORMATION TECHNOLOGY REPORT

Joanna Latham, CFE, AES, CPA, CISA, CRISC, IT Specialist with the consulting firm Jennan Enterprises, LLC, performed an evaluation of the information technology and computer systems of the Company. Results of the evaluation were noted in the Information Technology Report provided to the Company.

STATUTORY DEPOSITS

The following securities were deposited with the State of Florida as required by Section 624.411, Florida Statutes and with various state officials as required or permitted by law:

State	Description	Par Value	Market Value
FL	BONDS	<u>\$ 1,524,511</u>	\$ 1,556,577
TOTAL FLORIDA DEPOS	SITS	<u>\$ 1,524,511</u>	\$ 1,556,577
AI DE GA IN MA NV NH NM NC OK OR PA SC TN	BOND CASH/EQUIVALENTS CASH/EQUIVALENTS CASH/EQUIVALENTS BOND BOND BOND BOND CASH/EQUIVALENTS BOND CASH/EQUIVALENTS BOND CASH/EQUIVALENTS BOND CASH/EQUIVALENTS	\$ 59,965 10,000 100,000 75,022 113,248 200,018 261,565 131,033 1,232,564 1,377,110 274,559 1,210,278 237,342 1,205,386	\$ 64,308 10,000 100,000 75,022 120,948 200,184 259,420 131,535 1,268,759 1,424,918 274,046 1,210,278 235,736 1,205,386
TX VI WY	CASH/EQUIVALENTS BOND BOND	4,200,773 210,032 192,219	4,200,773 210,053 191,654
TOTAL OTHER DEPOSIT	⁻ S	\$ 11,091,114	\$11,183,020
TOTAL SPECIAL DEPOS	ITS	\$ 12,615,625	\$ 12,739,597

FINANCIAL STATEMENTS

The examination does not attest to the fair presentation of the financial statements included herein. If an adjustment is identified during the course of the examination, the impact of such adjustment will be documented separately following the Company's financial statements. Financial statements, as reported and filed by the Company with the Office, are reflected on the following pages.

Lexington National Insurance Corporation Assets

December 31, 2015

	Per Company	Examination Adjustments	Per Examination
Bonds	\$7,031,185		\$7,031,185
Stocks: Common	2,629,935		2,629,935
Mortgage Loans	6,270,313		6,270,313
Cash	7,664,920		7,664,920
Premiums and consideration: Uncollected premium and agents' balances in the course of colle	1,013,191 ection		1,013,191
Interest and dividend income due & accrued	49,875		49,875
Build Up Funds	25,409,171		25,409,171
Escrow Funds	12,513		12,513
Bond Collateral Funds	5,640,628		5,640,628
Aggregate write-in for	10,291		10,291
Totals	\$55,732,022	\$0	\$55,732,022

Lexington National Insurance Corporation Liabilities, Surplus and Other Funds December 31, 2015

	Per Company	Examination Adjustments	Per Examination
Losses	\$243,818		\$243,818
Loss adjustment expenses	11,182		11,182
Commissions Payable	171,475		171,475
Other expenses	315,777		315,777
Taxes, licenses and fees	181,387		181,387
Unearned premium	3,323,601		3,323,601
Ceded reinsurance premiums payable	675		675
Amounts withheld	31,062,312		31,062,312
Promissory Note	3,511,273		3,511,273
Total Liabilities	\$38,821,500	\$0	\$38,821,500
Common capital stock	\$2,000,400		\$2,000,400
Gross paid in and contributed surplus	424,600		424,600
Unassigned funds (surplus)	19,367,220		19,367,220
Less Treasury Stock	4,881,698		4,881,698
Surplus as regards policyholders	\$16,910,522	\$0	\$16,910,522
Total liabilities, surplus and other funds	\$55,732,022	\$0	\$55,732,022

Lexington National Insurance Corporation Statement of Income and Capital and Surplus Account December 31, 2015

Underwriting Income

Premiums earned Deductions:	\$11,195,403
Losses incurred	\$394,967
Loss expenses incurred Other underwriting expenses incurred	0
Other underwriting expenses incurred Aggregate write-ins for underwriting deductions	8,665,294
Total underwriting deductions	0 \$9,060,261
Not underwriting gain or (less)	Ψ0,000,201
Net underwriting gain or (loss)	\$2,135,142
Investment Income	
Net investment income earned	\$108,175
Net realized capital gains or (losses)	(5,358)
Net investment gain or (loss)	\$102,817
Other Income	,
Net gain or (loss) from agents' or premium balances charged off	\$0
Finance and service charges not included in premiums	0
Aggregate write-ins for miscellaneous income	289,566
Total other income	\$289,566
Net income before dividends to policyholders and	
before federal & foreign income taxes	\$2,527,525
Dividends to policyholders Net Income, after dividends to policyholders, after	0
capital gains tax and before all other federal and foreign income taxes	\$2,527,525
Federal & foreign income taxes	0
Net Income	\$2,527,525
Capital and Surplus Account	
Surplus as regards policyholders, December 31 prior year	\$15,595,584
Net uprodized conital gains or leases	\$2,527,525
Net unrealized capital gains or losses Change in non-admitted assets	(96,886)
Change in provision for reinsurance	235,439
Change in excess statutory over statement reserves	0
Surplus adjustments: Paid in	0
Dividends to stockholders	0 (1,350,000)
Aggregate write-ins for gains and losses in surplus	(1,140)
Examination Adjustment Change in surplus as regards policyholders for the year	0
	\$1,314,938
Surplus as regards policyholders, December 31 current year	\$16,910,522

Lexington National Insurance Corporation Reconciliation of Capital and Surplus December 31, 2015

No adjustments were made to surplus as regards policyholders as a result of the examination.

Capital/Surplus Change during Examination Period

Surplus at December 31, 2014		_	\$15,595,584
	<u>Increase</u>	<u>Decrease</u>	
Net Income	\$2,527,525		
Changes in net unrealized capital losses		(\$96,886)	
Changes in nonadmitted assets	\$235,439		
Dividends to Stockholders		(\$1,350,000)	
Aggregate Write-ins		(\$1,140)	
Total Gains and Losses	\$2,762,964	(\$1,448,026)	·
Net increase (or decrease) Surplus at December 31, 2015, per			\$1,314,938
Examination			\$16,910,522

COMMENTS ON FINANCIAL STATEMENTS

Liabilities

Losses and Loss Adjustment Expenses

Glenn M. Walker, FCAS MAAA, G.M. Walker Actuarial Services, appointed by the Board, rendered an opinion that the amounts carried in the balance sheet as of December 31, 2015, made a reasonable provision for all unpaid loss and loss expense obligations of the Company under the terms of its policies and agreements.

The Office consulting actuary, Brent M. Sallay, FCAS, MAAA of Taylor-Walker Consulting, LLC, reviewed the loss and loss adjustment expense workpapers provided by the Company and he was in concurrence with this opinion.

Capital and Surplus

The amount of capital and surplus reported by the Company was \$16,910,522, which exceeded the minimum of \$1,500,000 required by Section 624.408, Florida Statutes.

SUBSEQUENT EVENTS

During 2016, the Company entered into an agreement where a triangular merger would be completed with HK Insurance Services, Inc., one of its general agents. The general agent is owned by one of the non-voting stockholders of the Company.

SUMMARY OF RECOMMENDATIONS

Consent Order

We recommend that the Company comply with Consent Order 163931-14-CO.

Holding Company Registration Statement

We recommend that the Company submit the Holding Company Filings by the due date requirement of April 1st, of each year, as required by Section 628.801, Florida Statutes.

Agents' Balances in the Course of Collection

We recommend that the Company adhere to Rule 69O-138.024 Florida Administrative Code and maintain a current aging schedule on all of its agents' balances on a policy by policy basis.

Premium Tax Disclosure

We recommend that the Company adhere to the provision of the Section 624.4094, Florida Statutes regarding disclosure of the required information in the Notes to the Financial Statement in the insurer's Annual Statement filed with the Office.

CONCLUSION

The insurance examination practices and procedures as promulgated by the NAIC have been followed in ascertaining the financial condition of **Lexington National Insurance Corporation** as of December 31, 2015, consistent with the insurance laws of the State of Florida.

Per examination annual financial statements, the Company's surplus as regards to policyholders was \$16,910,522, which exceeded the minimum of \$1,500,000 required by Section 624.408, Florida Statutes.

In addition to the undersigned, Eric C. Dercher (CFE), Examiner-in-Charge, of ProInsurance Consulting Group, LLC, also participated in the examination. Members of the Office who participated in the examination include Connie Hare, CFE (Fraud), AFE, Financial Examiner/Analyst Supervisor, Examination Manager and Casey Hengstebeck Reinsurance/Financial Specialist, Participating Examiner. Additionally, Brent M. Sallay, FCAS, MAAA and Solomon L. Frazier, FSA, ACAS, MAAA, actuaries, of Taylor-Walker Consulting, LLC, and Joanna Latham, CFE, AES, CPA, CISA, CRISC, IT Specialist, of Jennan Enterprises, LLC recognized for participation in the examination.

Respectfully submitted,

Brian Sewell, CFE, MCM

Chief Examiner

Florida Office of Insurance Regulation